

## PROS EXPORTING INFORMATION

### 1. Overview

Software and related services and technologies offered by PROS are subject to U.S. export rules known as the Export Administration Regulations (EAR) and enforced by the U.S. Department of Commerce Bureau of Industry and Security (BIS). More information on BIS' controls can be found here: <https://www.bis.doc.gov/>.

Additionally, the Office of Foreign Assets Control (OFAC) of the U.S. Department of the Treasury administers and enforces economic sanctions against certain countries and regimes, terrorists, and other threats to U.S. national security, foreign policy or economic interests. The following is a link to OFAC's website: <https://home.treasury.gov/policy-issues/office-of-foreign-assets-control-sanctions-programs-and-information>.

Other U.S. federal departments and foreign national governments also regulate and control exports of products, technologies, and services.

It is PROS' policy to comply with the EAR and other export control and sanctions laws applicable to it and its products, services, and technologies. PROS provides product export control classification numbers (ECCNs) on this web page in furtherance of such policy, and also to assist our customers in complying with U.S. export control and sanctions laws.

### 2. PROS ECCN Matrix

Selling & Pricing Solutions		
Product or Add-On	ECCN	CCATS
PROS Smart CPQ	EAR99	N/A
Sales Agreements Add-On	EAR99	N/A
PROS Control	EAR99	N/A
PROS Guidance	EAR99	N/A
PROS Integrate	EAR99	N/A
PROS Real-Time Pricing Engine (RTPE)	EAR99	N/A
PROS Opportunity Detection	EAR99	N/A
PROS Contribution Management System (CMS)	EAR99	N/A

Travel Solutions		
Product or Add-On	ECCN	CCATS
PROS RM Advantage	EAR99	N/A
PROS RM Essentials	EAR99	N/A
PROS Group Sales Optimizer (GSO)	EAR99	N/A
PROS Real-Time Dynamic Pricing (RTDP) Advantage	EAR99	N/A
PROS Real-Time Dynamic Pricing (RTDP) Ultimate	EAR99	N/A
PROS Real-Time Partner Availability (RTPA)	EAR99	N/A
PROS OneSearch - Groups	EAR99	N/A
PROS Dynamic Offers	EAR99	N/A
PROS Pricing Cache	EAR99	N/A
PROS Retail for Airlines	EAR99	N/A

Definition of Terms and Acronyms  
 ECCN = Export Control Classification Number  
 CCATS = Commodity Classification Automated Tracking System

### 3. Prohibited End-Users and End-Uses Under U.S. Law

Regardless of classification, PROS products, services, and technologies are not to be exported, reexported, or transferred to, or used or accessed by:

- Cuba, Iran, North Korea, Syria, or the Crimea region of Ukraine.
- Any company or other entity located or headquartered in Cuba, Iran, North Korea, Syria, or the Crimea region of Ukraine.
- Any national or resident of Cuba, Iran, North Korea, Syria, or the Crimea region of Ukraine.
- Any military-intelligence end user, or for any military-intelligence end use, in Burma, China, Cuba, Iran, North Korea, Russia, Syria, or Venezuela.
- Any entity, individual, or others with whom transactions (and/or transfers to) are prohibited under applicable export control and sanctions laws, including those listed on any applicable sanctioned party lists (e.g., OFAC Specially Designated Nationals (SDNs) and Blocked Persons lists, OFAC Sectoral Sanctions Identifications Lists, BIS Denied Persons List, BIS Entity List, BIS Unverified List, etc.).

Further, a party may not use or transfer PROS' products, services, or technologies for use in, or with any other prohibited end-uses or prohibited end-users, including, among others, chemical or biological weapons, sensitive nuclear end-uses, or missiles (including unmanned aerial vehicles).

**Disclaimer:** This information is provided for guidance only and is provided "AS IS". PROS does not represent, warrant or guarantee that the information is complete, accurate, or up-to-date. This information is subject to change without notice, and it is not intended to constitute legal advice or to be used as a substitute for specific legal advice from a licensed attorney. Any use of the information by you is without recourse to PROS and is at your own risk. PROS is in no way responsible for any damages any third party may suffer as a result of using or relying upon such classifications. Please contact [legal@pros.com](mailto:legal@pros.com) with any questions regarding the PROS ECCN matrix.

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